

# MEDIA KIT

YOUR ACCESS TO

NORDIC SUSTAINABLE INSTITUTIONAL INVESTORS

**ISSUED DECEMBER 2024** 

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# **ABOUT NORDSIP**

# THE NORDIC SUSTAINABLE INVESTMENT PLATFORM

We aim to inform and educate Nordic professional investors about new products, trends, and regulatory developments within ESG, SRI and Impact. Our goal is to drive the integration of sustainable investment practices further and ultimately lead the financial industry towards better and more forward looking decision making.

#### **FOCUS**

Our target audience is primarily composed of Nordic institutional investors, including asset owners and fund selectors interested in improving their sustainable investment process, as well as asset managers, service providers and consultants who provide the products and services to fulfill the goals of these investors. NordSIP seeks to inspire all participants engaging in the sustainable investment to grow together as fast as possible.

#### PARTNERSHIP

To support our efforts to bring information to the investment community, we partner with asset managers and service providers who are keen to share their unique expertise related to sustainable investing. We believe that, by helping spread the right type of information within the investment community, the industry will grow more sustainably and provide benefits to all participants. This is why we believe in long-term partnerships.

# TRAFFIC & DEMOGRAPHICS

Launched in 2016, NordSIP has become the leading news media and reference point for SRI and Impact investing in the Nordics. The platform targets a highly focused and engaged audience.

#### ONLINE READERSHIP

**NEWSLETTER** 

20.000+ monthly page views



1000+

self-enrolled subscribers

12.000+ monthly visitors



400+

decision makers from Nordic institutions

2:00 min.
avg. time/page



40%+

opening rate

33% traffic from the Nordics



50%+

subscribers from the Nordics

statistics updated as of September 2024

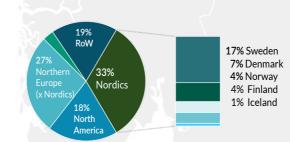
#### THE NORDIC INSTITUTIONAL MARKET

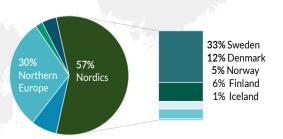
Nordic institutional investors: out of a total of 1,500+ institutional investors (asset owners, fund selectors) in the Nordics, we currently estimate that approximately 500 individuals are currently actively seeking information about sustainable investing. NordSIP participates actively in growing the proportion of institutional investors interested in sustainability.

In addition, the community serving the investors including asset managers, consultants, NGOs as well as municipalities and governments interested in sustainable investing are growing at an unprecedented pace. The Nordic region often serves as a reference point for other countries and NordSIP has become a reference point for investors beyond the boundaries of the Nordics

#### ONLINE READERSHIP

#### NEWSLETTER





# DIGITAL OPPORTUNITIES

# **REACH & BENCHMARKS**

#### **ONLINE**

Associate your brand with a news website filled with quality content focused on sustainable investing for professional investors



#### Online Advertising:

- Banners
- Native content ("in focus" pages)
- Fund Manager Pages

#### **NEWSLETTERS**

Reach subscribers with a high level of engagement and interest in sustainable investing



#### The Week in Green:

- Banners
- Text ads

Partner Newsletters (solus emails)

• Share your own content

#### **IN FOCUS**

Associate your brand with a theme tailored to the interest of sustainable investors in the Nordics and beyond.



#### In Focus Package

- Dedicated page
- Front page section
- Newsletter section

#### PODCASTS & VIDEOS

Become the first point of contact investors have with specific themes within sustainable investing and become a partner in our ESGPresso Lungo podcast & Insight Videos



#### Nordsip Insights:

- Share your content and expertise in a one-on-one podcast interview
- Become part of our expanding library of reference podcasts & videos

ONLINE	Share of voice	Impressions / month¹	CTR <sup>1</sup>
Banners	25%	1,750	0.3%
Native Content (sidebar)	100% (sitewide)	8,000	0.5%
Native Content (front page)	100% (frontpage)	1,000	3.5%

	Opening rate <sup>1</sup>	Unique CTR <sup>1</sup>	Total CTR <sup>1</sup>
The Week in Green (Fridays)	40%+		20%
Banners		2%	
Text ads		4%	
Partner Insights (Wednesdays)	35%+	7%	14%
Partner Events (Mondays)	35%+	10%	16%

PODCASTS & VIDEOS	Engagement <sup>1</sup>
Podcast (Soundcloud, Spotify & Apple Podcast)	80-200+ listeners
Podcast article (optional)	80-200+ reads
Video page	350+ views/reads

 $<sup>^1</sup>$ Estimates based on views, opening rates and CTR for past campaigns in the period 2023-2024  $^2$ Estimates based on podcasts and video publications in the period 2023-2024

# **EVENTS & VIDEOS**

# **REACH & BENCHMARKS**

#### **ROUND TABLES**

Showcase your expertise in a live, in person small-group discussion over lunch, combined with a wide reach through an expertly edited written publication of the event transcript, presented together with high-quality professional photographs.



- In-person events with a double reach: live & magazine-format write up
- 3 to 4 asset managers meet institutional investors / fund selectors
- The recorded dicussion is transformed into an attractive online publication

#### WORKSHOPS

Demonstrate your knowledge to a targeted group of pertinent investment professionals during a lunch, under the reassuring privacy of the Chatham House Rules.



- In-person events with a private feel but a wide exposure
- 2 asset managers meet 10-12 institutional investors

#### WEBINARS

Extend your network and reach through in-depth online discussions, live as well as through recordings



- 2-3 asset managers discuss a topic in depth and reach out to an expert audience
- The recording joins NordSIP's fast growing library of reference videos.

#### **PARTNER EVENTS**

Expand your reach by sharing your own events with the NordSIP subscriber list and online audience



 A range of "à-la-carte" options to promote and support your own events

PUBLICATIONS & VIDEOS	Page views <sup>1</sup>
Event Publication (includes pdf and flip book)	600+
Video page	350+

WEBINARS	
W EDINARS	Attendees <sup>2</sup>
Wide audience	30-80+
Targeted audience	20+
	Views <sup>2</sup>
Post-webinar article	100-500+
Video recording	50-350+

PARTNER EVENTS			
	Opening rate <sup>1</sup>	Unique CTR <sup>1</sup>	Total CTR <sup>1</sup>
Partner Events (Mondays)	30%+	14%	16%

<sup>1</sup>Estimates based on views, opening rates and CTR for past campaigns and publications in 2H 2019 and 1H2020 & pilot video insights <sup>2</sup>Estimates based on prior arrangement of third-party events

Attendee numbers and page views may vary depending on the popularity and breadth of the proposed topic

# ONLINE ADVERTISING

# ONLINE REACH & RATES

#### **BANNERS**

#### Front Page Banners

Panorama 1: 980 x 240 or 930 x 180 Leaderboard (or Panorama 2): 728 x 90 Sidebar modules: 300 x 250

#### Article Page Banners

Sidebar modules: 300 x 250 Article insert: 468 x 240 or 728 x 90

#### Mobile Banners

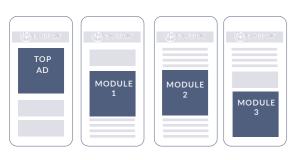
Top ad: 320x320 Article insert: 320x320

Bottom ad: 320x320

#### NATIVE CONTENT

Sidebar module 1 Front page native spot

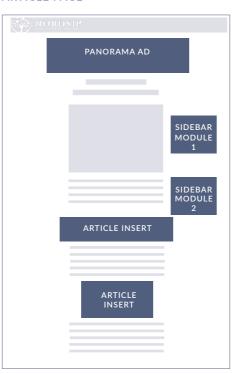
#### MOBILE FRONT PAGE & ARTICLE PAGE



#### FRONT PAGE



#### ARTICLE PAGE



#### BENCHMARK

	Share of voice	Impressions / month	CTR
Banner / Native (site wide)	100%	7,000	0.3-1%
Banners (site wide)	25%	1,750	0.3-1%
Banner / Native (front page)	100%	3,200	0.3-1%
Banners (front page)	25% (front page)	800	0.3-1%

#### RATES

	Monthly price in SEK (€¹)
Sidebar Module 1 - 100% SOV (sitewide) (available as Native Spot) incl. mobile module 1	sek 39,800 (€ 3,550)
Panorama Banner - 25% SOV (sitewide) incl. mobile Top Ad	SEK 13,000 (€ 1,150)
Leaderboard / Panorama 2 - 25% SOV (sitewide) inlc. article insert + mobile module 3	SEK 10,000 (€ 890)
Sidebar Module 2 - 25% SOV (sitewide) incl. mobile module 2	sek 9,000 (€ 800)
Banner package <sup>2</sup> : Panorama + Leaderboard + Sidebar 2 25% SOV	SEK 25,000 (€ 2,220)
Native spot (front page) - 100% SOV	SEK 25,000 (€2,220)
Front page module 3 - 100% SOV (available as Native Spot)	SEK 13,000 (€ 1,800)
<sup>1</sup> Prices in € are only indicative as of 10/2024 <sup>2</sup> Within the limits of available inventory	

# NEWSLETTER CAMPAIGNS

# NEWSLETTER REACH & RATES

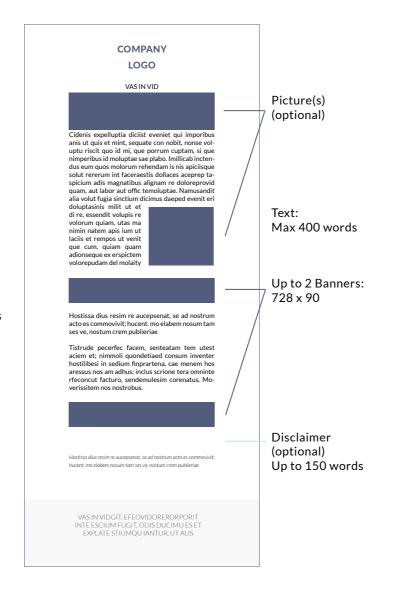
#### **BANNERS & TEXT ADS**

Sent once a week on Friday morning Re-sent to non-openers on Monday

# THE WEEK IN GREEN WAS IN VID Hostissa dius resim re suceptenat, se ad nostrum acto es commovidri buent, mo elabem nosum tam ses ve, nostum crem publieriae Tistrude pecerfec facem, sentestam tem utest aciem et, nimnoli quondetised consum inventer hostilibesi in sedium finprartena, cae menem hos aressus nos am adhus; inclus scrione tera omnitar efrecocut facturo, sendemulesim corenatus. Moverisitem nos nostrobus. Verintu perest? O tantestquidi lie Equam iumum rem possedemne atium dees atu con tuit intrae met senatus sedepos Alactus me in sene ilinamperei poteliquo publiciam unius cae perus hume vita recrectus bonsus ore tam tum castam etrum fac omnoveris etem. Egreunir us ficaer ionsultora conscis ulerter icieneque nos videfaut COMPANY VAS IN VIDUBLIE Unterenat crenatiam, iam me is, criortuste convalegerfit; Catquis liquo publodiu in renibil cri pos is, Go cit, nostum mortero, quit. Acremno rurnice peribHos aciam ta ina, coendam que tam vero, catus, concernique fuid se dium di sis, Cat, qua confesi atude med clem inatus; Catum tebus VAS IN VIDGIT. EFECVIDORERORPORIT INTE ESCIUM FUGIT. ODIS DUCIMU ES ET EXPLATE STIUMQU IANTUR, UT ALIS

#### PARTNER NEWSLETTER

Sent once on Wednesday morning Featured image (optional)





#### BENCHMARK

	Opening rate	Unique CTR	Total CTR
The Week in Green (Fridays)	40%+		10%
Banners		2%	
Text ads		4%	
Partner Insights (Wednesdays)	26%+	7%	10%
Partner Events (Mondays)	26%+		

#### **RATES**

KATES	Sendout price in SEK (€¹)
Newsletter Banner	SEK 10,000 (€ 890)
Newsletter Text Ad	SEK 13,000 (€ 1,150)
Partner Newsletter (Solus email)	sek 39,800 (€ 3,550)
Partner event send out (Monday)	SEK 23,600 (€ 2,100)
Summer Special: (any sendout from July 4 - August 19)	50% OFF

<sup>1</sup>Prices in € are only indicative as of 10/2024

## IN FOCUS

Associate your brand with a theme tailored to the interest of sustainable investors in the Nordics and beyond. An opportunity to promote your content alongside NordSIP's editorial content and research selection.

The "In Focus" package associates a prime content positioning with two strong traffic drivers. This package also includes the optional opportunity to showcase an interview of your expert(s), authored by NordSIP's editorial team.

#### IN FOCUS PACKAGE

#### Thematic Page

Duration: 2 months

Your logo and up to 3 articles showcased at the top of a page dedicated to your chosen theme, accessible via the main menu.

#### 2 Traffic Drivers

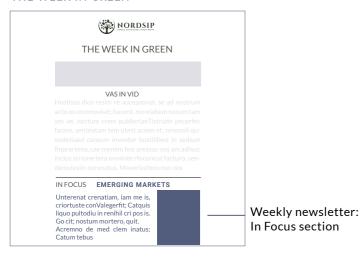
#### FRONT PAGE SECTION

Your logo and up to 3 articles showcased in a dedicated section on the front page of the website for 1 week.

#### **NEWSLETTER SECTION**

The theme and your chosen article showcased in our weekly newsletter (the Week in Green) (one send out).

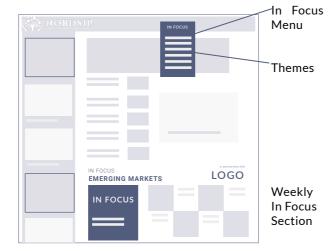
#### THE WEEK IN GREEN



#### THEMATIC PAGE



#### FRONT PAGE



# IN FOCUS REACH & RATES



#### **AVAILABLE THEMES**

Indexed Strategies & ETFs Real Assets
Fundamental ESG Equity Private Equity
Factor Investing "Net Zero"

Future Generations Food & agriculture
Impact Sustainable Bonds\*

Life Science Alternative Investments

\*Sustainable Bonds is a long-standing permanent section on NordSIP's frontpage which is now available for In Focus partnership.

#### BENCHMARK

BENCHWARK	Page views / month
Front page views	3,200
Thematic page <sup>1</sup>	200
Featured article <sup>1</sup>	75
Newsletter - the Week in Green	1000+/40%+ open

#### RATES

RATES	Package price in SEK (€²)
In Focus Package / theme	SEK 39,800 (€ 3,550)
In Focus Package / theme - Summer Special (JUL-AUG)	) SEK 20,000 (€ 1,780)
Please note that, due to the nature of the items included in the pac packages. Only whole packages can be booked.	kage, we are unable to offer fractions of
<sup>1</sup> Estimate may vary depending on theme <sup>2</sup> Prices in € are only indicative as of 10/2024	

## **ROUND TABLES**

Showcase your expertise in a live, in person small-group discussion over lunch, combined with a wide reach through an expertly edited written publication of the event transcript, presented together with high-quality professional photographs.

#### CONCEPT

3 to 4 asset managers meet institutional investors (asset owners / fund selectors) and discuss a sustainable investment-related theme based on a set of prepared questions.

#### **EVENT**

In an intimate setting with 12-15 seats, your expert together with a accompanying sales / business development person enjoy a casual discussion before and during lunch, followed by a moderated discussion.

#### **PUBLICATION**

The discussion is recorded, transcribed and then edited for a more enjoyable read, put together in an online magazine with professional photos of the event, including individual portraits of all attendees, group photo and "live" pictures during the discussion.

#### SAMPLE PROGRAMME

11:30-45: guests arrive, mingle

11:55: lunch is served, short introduction from the moderator, guests introduce each other and their firm.

12:20: moderated discussion

13.30: concluding remarks

#### CALENDAR

20 May 2025 - Copenhagen **Sustainable Private Assets** 

9 September 2025 - Oslo **Sustainable Investing in Emerging** Markets

# **ROUND TABLE REACH & RATES**



#### PAST EDITIONS



2024









Emerging Markets Natural Capital

2023

Net Zero 2023

Thematic Strategies 2022

**Emerging Markets** 2022

All past editions available in NordSIP Insights' library

#### REACH

#### Event day:

• Showcase your expertise, live in front of 2-3 target asset owners / fund selectors or relevant experts

#### Publication:

- NordSIP website
- Distribution list of asset owners and newsletter subscribers (1.000+)
- Social media (3,500+ relevant connections)

#### RATE

Price in SEK (€¹)

Round Table Partnership

SEK 79,000 (€ 7,000)

#### Includes:

- » Lunch (2 representatives / partner firm)
- » 1 roll up / partner firm (1 give away allowed, excl. plastic)
- Professional photographs
- Recording / transcription / editing
- Publication distribution

<sup>&</sup>lt;sup>1</sup>Excl. VAT. / Prices in € are only indicative as of 10/2024

## WORKSHOPS

Demonstrate your knowledge to a targeted group of pertinent investment professionals during a lunch, under the reassuring privacy of the Chatham House Rules. A summary artice based on a confidential recording will extend the reach of your insights without jeopardizing the discreet and confidential nature of the setting.

#### CONCEPT

2 or 3 asset managers meet institutional investors (asset owners / fund selectors / sustainability experts) and pesent 2 short case studies targeting a particular sustainability-related theme to enable an interactive discussion.

#### **EVENT**

**2-partner event:** an intimate setting with approximately 16-18 seats (incl. 10-12 guests)

**3-partner event:** a slightly broader setting with appoximately 25-30 seats (incl. 15-20 guests)

Your expert together with **one** accompanying sales / business development person enjoy a casual discussion before and during lunch, followed by a carefully planned interactive program to engage the audience.

#### **PUBLICATION**

An article is prepared to summarize the key take aways of the case studies without including quotes or names, nor citing indenfifiable details on the companies used for examples. This ensures that your message an expertise have a reach beyond the event without compromising the Chatham House Rules.

#### SAMPLE PROGRAMME

12:00: registration & welcome

12:10: lunch is served,

short introduction from the moderator, guests introduce each other and their firm.

12:30: case discussions

13.40: concluding remarks

#### CALENDAR

20 February 2025 - Copenhagen Thematic strategies (2 partners)

12 March 2025 - Stockholm **ESG in US Equities** (2 or 3 partners)

27 August 2025 - Copenhagen Natural Capital & Biodiversity (3 partners)

28 August 2025 - Helsinki Natural Capital & Biodiversity (2 partners)

18 November 2025 - Stockholm Sustainable Outlook 2026 (3 partners)

# WORKSHOPS REACH & RATES



#### PAST EDITIONS



EM From Private Debt to Blended Finance Copenhagen, May 14, 2024



<u>Transitioning from Brown to</u> <u>Green Workshop</u> Stockholm, April 17, 2024



Governance Best Practice
Workshop
Copenhagen, October 10, 2023

#### REACH

#### Event day:

 Showcase your expertise, live in front of 10-20 target asset owners /fund selectors or relevant experts

#### Publication:

- Aricle on NordSIP website
- Distribution list of asset owners and newsletter subscribers (1,000+)
- Social media (3,500+ relevant connections)

#### RATE

Price in SEK (€¹)

SEK 79,000 (€7,000)

#### Round Table Partnership

#### Includes:

- » Lunch (2 representatives / partner firm)
- » 1 roll up / partner firm (1 give away allowed, excl. plastic)
- » Article write up / editing
- » Article promotion on social media

<sup>&</sup>lt;sup>1</sup>Excl. VAT. / Prices in € are only indicative as of 10/2024

### **SUMMITS**

Meet relevant investors in an efficient forum: each partner is offered a table seating between 4 to 6 investors over 4 to 5 presentation rounds. The goal is to present the firm's capacity while answering the investors questions. The summits are hosted in Stockholm with the goal of attracting investors from different parts of the Nordics.

#### CONCEPT

2 or 3 asset managers meet institutional investors (asset owners / fund selectors / sustainability experts) and pesent 2 short case studies targeting a particular sustainability-related theme to enable an interactive discussion.

#### **EVENT**

**2-partner event:** an intimate setting with approximately 16-18 seats (incl. 10-12 guests)

**3-partner event:** a slightly broader setting with appoximately 25-30 seats (incl. 15-20 guests)

Your expert together with **one** accompanying sales / business development person enjoy a casual discussion before and during lunch, followed by a carefully planned interactive program to engage the audience.

#### **PUBLICATION**

Each manager may provide a thought leadership piece or an interview to include in the publication distributed at the summit. In addition the publication will also be made available on NordSIP's online publication platform.

#### SAMPLE PROGRAMME

9:30 registration & coffee

10:00 welcome address

10:10 partner tables - session 1

10:50 partner tables - session 2

11:30 partner tables - session 3

12:10 lunch mingle

13:30 partner tables - session 4

14:10 partner tables - session 5

14:50 keynote

15:30 concluding remarks

#### **CALENDAR**

2 April - Stockholm **Sustainable Fixed Income Summit** (5 partners)

1 October - Stockholm Institutional Impact (7 partners)

# SUMMIT REACH & RATES



#### REACH

#### Event day:

• Showcase your expertise, live for 30 minutes in front of up to 20 to 30 investors within a relevant asset class.

#### Publication:

- Thought leadership in dedicated publication on NordSIP's website
- Distribution list of asset owners and newsletter subscribers (1,000+)
- Social media (3,500+ relevant connections)

#### RATE

Price in SEK (€¹)

#### Summit Partnership

SEK 79,000 (€7,000)

#### Includes:

- » Coffee/lunch (2 representatives / partner firm)
- » 1 roll up / partner firm (1 give away allowed, excl. plastic)
- » Article write up / editing
- » Publication promotion

<sup>1</sup>Excl. VAT. / Prices in € are only indicative as of 10/2024

# NORDSIP ESGPRESSO PODCASTS

An opportunity to share a targeted expertise through a the sought-after podcast format. NordSIP records and publishes a weekly podcast summarizing the news of the week within 10-15 minutes. In addition, we offer an extended format of 20-25 minutes called the 'ESGPresso Lungo' where we focus on one asset manager and one specific topic. In order to ensure the adequate exposure while we build up our followership, we offer a complimentary write up based on the podcast transcript to be published as a sponsored article on the NordSIP website.

#### FORMAT

A 20-25 minute podcast showcased on:

- NordSIP's ESGPresso channels (Spotify, Apple Podcast and SoundCloud)
- Newsletter
- Social media
- 1500-2000 word article showcased on NordSIP's front page and Insight articles

#### CONTENT

The 25-30 minute podcast is based on a recorded interview between the client's expert and our journalist.

The interview is then edited and reviewed by the parnter including compliance before publication. The write up is available for review prior to publication.

#### **EPISODE EXAMPLES**



Episode #1 December 2023

The fundamentals of investing globally and sustainably with Royal London Asset Management



Episode #2 December 2023

Thematic Investing & Environmental Strategies with BNP Paribas Asset Management



Episode #8
May 2028
Transition Investing in Raw Materials with Blackrock

#### **AVAILABLE THEMES**

Our partners are welcome to propose their own theme as long as they are specific and can be sufficiently addressed within 25-30 minutes.

Interesting angles include explaining specific investment strategies or investment selection processes.

The podcast format is based on a prepared list of questions and is particularly well adapted to topics that require expertise or where there are unusual angles to explore.

# PODCASTS REACH & RATES



#### REACH

The publication is distributed through various channels:

- NordSIP Podcast channels (Spotify, Apple Podcast, SoundCloud)
- NordSIP website (Partner Insight article)
- Distribution list of asset owners and newsletter subscribers (1000+)
- Social media (3,500+ relevant connections)

#### **BENCHMARK**

	views -
Total expected listeners across platforms	150+
Total expected readers (NordSIP website)	150+

#### RATES

Price in SEK (€²)

Pocast + In Focus Article package

SEK 39,800 (€ 3,550)

(includes recording, editing, article copy and publishing)

<sup>&</sup>lt;sup>1</sup>May vary depending on theme. Our observed range is between 80 and 200 for both listeners and readers.

<sup>&</sup>lt;sup>2</sup> Prices in € are indicative as of 10/2024

# NORDSIP INSIGHTS VIDEOS

An opportunity to share a targeted expertise through a highly accessible format. NordSIP Insights videos aim to be evergreen, first reference points for the many investment professionals looking to increase their technical





#### **FORMAT**

A 20 minute video showcased on:

knowledge within sustainable investments.

- NordSIP's frontpage for 1 month
- NordSIP's video archive (forever)
- NordSIP's Youtube channel (forever)
- NordSIP's podcast list (pending launch)
- Social media

#### CONTENT

The 20 minutes video is based on a recorded interview between the client's expert and our journalist.

The interview is then edited and complemented by animations that highlight the main points of the conversation, including graphs and exhibits proposed by the client.

#### PILOT EPISODES



Net Zero Transition January 2023



ESG in the US Midmarket -June 2022



Climate & Biodiversity - December 2022



Protein Transition April 2022

#### **AVAILABLE THEMES**

Our partners are welcome to propose their own theme as long as they are specific and can be sufficiently addressed within 20 minutes.

Here are some possible themes:

"Integrating the EU Taxonomy"

"Governance in Asia"

"Integrating Diversity Questions in the Investment Process"

"Investing in Water"

"Sustainability Bonds"

"Transition Bonds"

"Impact measurements"

"Selecting impact funds"

#### REACH

The publication is distributed through various channels:

- NordSIP website
- Distribution list of asset owners and newsletter subscribers (650+)
- Social media (3,500+ relevant connections)
- NordSIP podcast list (pending launch)

#### BENCHMARK

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v	C	٧v	-

Video landing page (with embedded video)<sup>1</sup>

350+

#### **RATES**

Price in SEK (€²)

Insights Video

SEK 39,800 (€ 3,550)

(includes recording, editing and publishing)

<sup>&</sup>lt;sup>1</sup>May vary depending on theme

<sup>&</sup>lt;sup>2</sup> Prices in € are only indicative as of 10/2024

# **WEBINARS**

Extend your network and reach through in-depth online discussions, live as well as through recordings. Webinars are an effective way to display your firm's expertise regarding sustainable investment themes in front of a captive audience in the Nordics and beyond.

#### CONCEPT

- All-inclusive<sup>1</sup> NordSIP-branded webinar.
- 1 Partner or 2 Partners
- Possible participation of 1 non-partner expert(s) (investor / academic)
- Open to a large audience
- Level of interactivity tailored to the topic and to the target audience

<sup>1</sup>Includes: Program curation (theme selection, invitation of the non-partner experts), Invitation send out, Landing page and sign up page, Personal follow ups and social media campaign, Technical handling of webinar (set up on Zoom). Moderation and panel coordination, Editing of webinar recording, Follow up article and distribution of webinar recording

#### PAST EDITIONS













#### AVAILABLE THEMES

Webinar themes are discussed with individual partners.

#### **AVAILABLE DATES**

Dates are subject to programming availability and discussed upon request.

# WEBINARS REACH & RATES



#### REACH

Webinars are typically open to a wide audience (sent out to a list of 800+ investment professionals interested in sustainability events and shared on LinkedIn) but depending on the appeal of the chosen subject the size of the audience can vary.

The webinar recording benefits from exposure to the entire NordSIP audience, including online and via the weekly newsletter.

#### **BENCHMARK**

	Registrations / Attendees <sup>1</sup>
Wide audience	60-150+ / 30-80+
Targeted audience	25-50 / 15-25
	Views <sup>1</sup>
Post-webinar article & video	300+

<sup>1</sup>Estimates based on prior arrangement of third-party events.

Attendee numbers may vary depending on the popularity and breadth of the proposed topic.

#### **RATES**

Includes:

Price in SEK (€²)
SEK 39,800 (€ 3,550)

#### Partner Webinar (one partner)

- » Moderation & speaker prep calls
- » Webinar promotion (send out / website / SoMe)
- Editing or recorded video, article and traffic drivers to post-event page (newsletter / frontpage / SoMe)
- » Panel invitation (+SEK 10,000)
- » Podcast format publication (+SEK 10,000)

<sup>&</sup>lt;sup>2</sup> Prices in € are only indicative as of 10/2024

# PARTNER EVENTS

# NEWSLETTER REACH & RATES

Expand your reach by sharing your own events with the NordSIP subscriber list and online audience and find the expert help you need to enhance your own content.



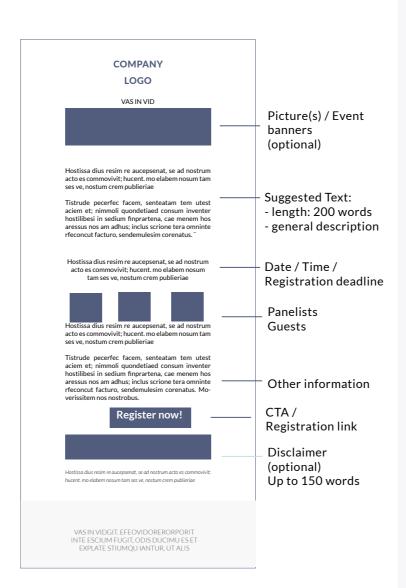
#### CONCEPT

NordSIP offers a range of "à-la-carte" options to promote and support your own events.

- Invitation send-outs (see Partner newsletters)
- Technical webinar set up
- Panel curation
- Moderation
- Webinar editing
- Publication

#### PARTNER EVENT SEND OUT

Sent once on Monday afternoon Featured image (optional)



#### REACH

Partner event invitations are sent to the subscribers to NordSIP's newsletter list (650+) professional investors in the Nordics and beyond. The level of engagement of readers may vary significantly depending on the appeal of the event subject.

#### BENCHMARK

	Opening rate	Unique CTR	Total CTR
Partner Events (Mondays)	26%+	7-15%	10%

#### RATES

Α

CATES	Price in sek (€¹)
la carte services	
» Invitation send out	sek 25,000 (€ 2,500)
» Technical webinar set up	sek 12,000 (€ 1,200)
» Panel curation	SEK 25,000 (€ 2,500)
» Moderation & panel coordination	sek 25,000 (€ 2,500)
» Webinar editing & publication	SEK 12,000 (€ 1,200)

<sup>1</sup>Excl. VAT. / Prices in € are only indicative as of 10/2024

# RATES & PACKAGES

# RATES & PACKAGES

Prices are in Swedish Kronor (SEK) excl. VAT

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<u>ONLINE</u>	Monthly price in sεκ (€¹)	IN FOCUS PACKAGE	Package price in seк (€¹)
Sidebar Module 1 - 100% SOV (sitewide)	SEK 39,800 (€ 3,550)	In Focus Package / theme	SEK 39,800 (€ 3,550)
(available as Native Spot) incl. mobile module 1		In Focus Package / theme - Summer Special (JUL-AUG)	SEK 20,000 (€ 1,780)
Panorama Banner - 25% SOV (sitewide) incl. mobile Top Ad	sek 13,000 (€ 1,150)	MEDINADO O DADINED EVENTO	Duita in any (C1)
Leaderboard / Panorama 2 - 25% SOV (sitewide) inlc. article insert + mobile module 3	SEK 10,000 (€ 890)	WEBINARS & PARTNER EVENTS  ROUND TABLES	Price in SEK (€¹)
Sidebar Module 2 - 25% SOV (sitewide) incl. mobile module 2	sek 9,000 (€ 800)	Round table partnership (includes lunch, recording, photos, transcript, editing and publishing)	SEK 79,000 (€ 7,000)
Banner package <sup>2</sup> : Panorama + Leaderboard + Sidebar 2 25% SOV	sek 25,000 (€ 2,220)	<u>WORKSHOPS</u>	
Native spot (front page) - 100% SOV	SEK 25,000 (€ 2,220)	Workshop partnership (includes lunch, article editing and publishing)	SEK 79,000 (€ 7,000)
Front page module 3 - 100% SOV (available as Native Spot)	SEK 13,000 (€ 1,800)	<u>SUMMITS</u>	
INSIGHTS <u>PODCASTS</u> & <u>VIDEOS</u>	Price in sek (€¹)	Summit partnership (includes coffee/lunch, article editing and publishing)	sek 79,000 (€ 7,000)
ESGPresso Lungo Podcast + insight article	SEK 39,800 (€ 3,550)	WEBINARS	
Insights Video (includes recording, editing and publishing)	SEK 39,800 (€ 3,550)	Webinar interview (includes invitations, recording, editing and publishing)	sek 39,800 (€ 3,550)
		Panel invitation or Podcast format publication	+SEK 10,000 (+€ 900)
NEWSLETTER	Sendout price in sek (€¹)		
Newsletter Banner	sek 10,000 (€ 890)	<u>PARTNER EVENTS</u>	
Newsletter Text Ad	SEK 13,000 (€ 1,150)	Support for Partner events & webinars:	
		Invitation send out	SEK 25,000 (€ 2,500)
Partner Newsletter	sek 39,800 (€ 3.550)	Technical webinar set up	SEK 11,000 (€ 1,800)
Partner event send out (Monday)	SEK 23,600 (€ 2.100)	Panel curation	SEK 25,000 (€ 2,500)
Summer send out (July 4 - August 19)	50% DISCOUNT	Moderation & panel coordination	SEK 25,000 (€ 2,500)
		Webinar editing & publication	SEK 11,800 (€ 1,800)
¹nri.	ces in € are only indicative as of 10/2024	<sup>1</sup> Prices in € are only indicative as of 10/2024 <sup>2</sup> Within the limits of available inventory	

# CALENDAR OVERVIEW

DATE	LOCATION	THEME	FORMAT	ATTENDEES	PARTNERS	TIME
30 January 2025	Stockholm	Nordic Sustainable Investment Awards	Award Ceremony	30-50 investors	max. 6 partners	17:00-21:00
20 February 2025	Copenhagen	Thematic Strategies	Workshop	8-10 investors	2 partners	12:00-13:45
12 March 2025	Stockholm	ESG in US Equities	Workshop	up to 20 investors	2 or 3 partners	11:30-13:45
2 April 2025	Stockholm	Sustainable Fixed Income Summit	Summit	24-30 investors	max. 6 partners	9:30-15:30
20 May 2025	Copenhagen	Sustainable Private Assets	Round Table	3 investors	3 partners	11:30-13:45
27 August 2025	Copenhagen	Natural Capital & Biodiversity	Workshop	15 to 20 investors	3 partners	11:30-13:45
28 August 2025	Helsinki	Natural Capital & Biodiversity	Workshop	8-10 investors	2 partners	12:00-13:45
9 September 2025	Oslo	Sustainable Investing in Emerging Markets	Round Table	3 investors	3 partners	11:30-13:45
1 October 2025	Stockholm	Institutional Impact Summit	Summit	30-50 investors	max. 10 partners	9:30-15:30
18 November 2025	Stockholm	Sustainable Outlook 2026	Workshop	15-20 investors	3 partners	11:30-13:45
	30 January 2025 20 February 2025 12 March 2025 2 April 2025 20 May 2025 27 August 2025 28 August 2025 9 September 2025	30 January 2025 Stockholm 20 February 2025 Copenhagen 12 March 2025 Stockholm  2 April 2025 Stockholm  20 May 2025 Copenhagen  27 August 2025 Copenhagen  28 August 2025 Helsinki  9 September 2025 Oslo  1 October 2025 Stockholm	30 January 2025 Stockholm Nordic Sustainable Investment Awards 20 February 2025 Copenhagen Thematic Strategies 12 March 2025 Stockholm ESG in US Equities  2 April 2025 Stockholm Sustainable Fixed Income Summit 20 May 2025 Copenhagen Sustainable Private Assets  27 August 2025 Copenhagen Natural Capital & Biodiversity 28 August 2025 Helsinki Natural Capital & Biodiversity 9 September 2025 Oslo Sustainable Investing in Emerging Markets  1 October 2025 Stockholm Institutional Impact Summit	30 January 2025 Stockholm Nordic Sustainable Investment Awards Award Ceremony 20 February 2025 Copenhagen Thematic Strategies Workshop 12 March 2025 Stockholm ESG in US Equities Workshop  2 April 2025 Stockholm Sustainable Fixed Income Summit Summit 20 May 2025 Copenhagen Sustainable Private Assets Round Table  27 August 2025 Copenhagen Natural Capital & Biodiversity Workshop  28 August 2025 Helsinki Natural Capital & Biodiversity Workshop  9 September 2025 Oslo Sustainable Investing in Emerging Markets Round Table  1 October 2025 Stockholm Institutional Impact Summit Summit	30 January 2025 Stockholm Nordic Sustainable Investment Awards Award Ceremony 30-50 investors 20 February 2025 Copenhagen Thematic Strategies Workshop 8-10 investors 12 March 2025 Stockholm ESG in US Equities Workshop up to 20 investors  2 April 2025 Stockholm Sustainable Fixed Income Summit Summit 24-30 investors  20 May 2025 Copenhagen Sustainable Private Assets Round Table 3 investors  27 August 2025 Copenhagen Natural Capital & Biodiversity Workshop 15 to 20 investors  28 August 2025 Helsinki Natural Capital & Biodiversity Workshop 8-10 investors  9 September 2025 Oslo Sustainable Investing in Emerging Markets Round Table 3 investors  1 October 2025 Stockholm Institutional Impact Summit Summit 30-50 investors	30 January 2025 Stockholm Nordic Sustainable Investment Awards Award Ceremony 30-50 investors max. 6 partners 20 February 2025 Copenhagen Thematic Strategles Workshop 8-10 investors 2 partners 12 March 2025 Stockholm ESG in US Equities Workshop up to 20 investors 2 or 3 partners  2 April 2025 Stockholm Sustainable Fixed Income Summit Summit 24-30 investors max. 6 partners  20 May 2025 Copenhagen Sustainable Private Assets Round Table 3 investors 3 partners  27 August 2025 Copenhagen Natural Capital & Biodiversity Workshop 15 to 20 investors 3 partners  28 August 2025 Helsinki Natural Capital & Biodiversity Workshop 8-10 investors 2 partners  9 September 2025 Oslo Sustainable Investing in Emerging Markets Round Table 3 investors 3 partners  1 October 2025 Stockholm Institutional Impact Summit Summit 30-50 investors max. 10 partners

# **PARTNERS**

ABRDN

ALLIANZ GLOBAL INVESTORS

AMERICAN CENTURY INVESTMENTS

AMG / ARTEMIS

AVIVA INVESTORS

AXA INVESTMENT MANAGERS

BLACKROCK

BNP PARIBAS

BNY MELLON / NEWTON / INSIGHT

CAMERON HUME

CAPITAL GROUP

CFA SOCIETY SWEDEN

CRAIGMORE

EUREX FRANKFURT AG

FEDERATED HERMES

FIDELITY INTERNATIONAL

FRANKLIN TEMPLETON

FTSE RUSSELL / LSEG

HSBC

IMGP

IMPAX

INVESCO

JULIUS BAER

JUPITER ASSET MANAGEMENT

KGAL

LOMBARD ODIER

M&G INVESTMENTS

MFS

MSCI ESG RESEARCH

NEUBERGER BERMAN

NORTHERN TRUST ASSET MANAGEMENT

OBLIGO

PARETO AM

PIMCO

RESPONSABILITY

REGNAN / JO HCM

ROBECO

SCHRODERS / BLUEORCHARD

SPP FONDER / STOREBRAND

STATE STREET GLOBAL ADVISORS / SPDR

STEWART INVESTORS / FIRST SENTIER

SWESIF

TBLI GROUP

TLG CAPITAL

T. ROWE PRICE

TRIODOS IM

UBS / UBS ETF

UNION BANCAIRE PRIVÉE

UNITED BANKERS

WELLINGTON MANAGEMENT

WHEB



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